

Dean Troiano

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Current Address:
209 E 12th St
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Permanent Address:
4 Skyline Dr
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EDUCATION & HONORS

Indiana University, Kelley School of Business | Bloomington, IN

May 2025

Bachelor of Science in Business

GPA: 3.88 / 4.00

Major: Finance | **Minors:** Mathematics & Economics

- **Hutton Honors:** Invited by faculty to participate in honors-level classes offered to the top 10% of incoming freshmen
- **Dean's Scholar:** Granted a \$32,000 scholarship for out-of-state students by exhibiting academic excellence in high school
- **Investment Banking Seminar:** Faculty selected to join a network that prepares Indiana University students for careers in investment banking through case competitions, firm presentations, and Training the Street financial modeling courses

PROFESSIONAL EXPERIENCE

Fifth Third Securities | Charlotte, NC

May 2024 – July 2024

Investment Banking Summer Analyst

- Actively contributed to deal teams in both generalist and healthcare middle market M&A transactions, providing support throughout various stages of the deal process, from initial evaluation to execution and closing
- Conducted research on potential buyers, analyzing financial sponsors and strategic acquirers to identify optimal candidates that aligned with the client's objectives and transaction goals
- Authored a detailed 80-page pitch book as part of a final project, simulating a "take-private leveraged buyout" scenario, which involved in-depth financial modeling, strategic analysis, and the development of a comprehensive investment thesis

Hoosier Indoor Golf, LLC | Bloomington, IN

August 2022 – April 2024

CEO & Co-Founder

- Utilized detailed financial projections to determine an optimal capital structure to attract outside investors totaling over \$90,000, for initial equipment costs, construction, and cash-on-hand during initial operating conditions
- Determined an ideal operating plan, detailing day-to-day facility operation and equipment purchases
- Ultimately ceased operations in late planning stage due to an elongated timespan and unagreeable lease negotiations

Select Commercial Construction Corporation | New York, NY

November 2019 – August 2021

Assistant Project Manager

- Coordinated interior renovations for over 25% of new and existing clientele to finish tasks promptly and actively, including reviews of proposals, recognition of project scope, tabulation of subcontractor costs, and firm markup administration
- Reviewed change orders and compiled sub-contractor proposals to accurately price 10+ interior renovation contracts, while communicating effectively with prospective tenants and businesses, resulting in the acquisition of 4 new clients

INVOLVEMENT & LEADERSHIP

Capital Markets Club – Investment Banking Division | Bloomington, IN

September 2022 – Present

Investment Banking Analyst

- Constructed DCFs, LBOs, and comparable companies analyses to determine intrinsic share prices, along with equity transaction values for potential mergers and acquisitions targets, varying among industry coverage groups
- Calculated financial ratios to weigh the ability of companies to pay interest on debt, remain financially viable, and generate unlevered free cash flows, producing semester-end reports on 10+ mega market capitalization corporations

Private Equity & Venture Capital Club | Bloomington, IN

September 2022 – Present

Private Equity Analyst

- Gained an enhanced understanding of private equity concepts, including leveraged buyouts and internal rates of return on investment, extending financial modeling experience to certain private companies or M&A targets
- Expanded knowledge of the private equity space through bi-weekly meetings and relevant learning material

Financial Investment Review – Equity Research Division | Bloomington, IN

September 2021 – Present

Senior Equity Research Analyst

- Produced in-depth research on specific equities, using published financial statements to create discounted cash flow analyses, to form a strategic recommendation, resulting in 4 comprehensive final reports to potential investors
- Performed forward-looking research to combine intrinsic valuations with trading prices of various debt and equity securities to determine potentially new areas for analysis and research, expanding the purview of semester-end reports

SKILLS & PROJECTS

- **Python:** Created a bulk-simulation model to test stock option strategies, mainly centered around volatile events
 - Familiar with NumPy, Pandas, Requests modules and simple ML environments
- **Microsoft Excel/VBA:** Developed a personalized Excel tool for automated DCF and LBO models via web data retrieval
- **Microsoft Office Suite:** Experience utilizing a range of Microsoft applications to create impactful analyses and presentations
- **Derivatives & Securities Trading:** Devised a novel strategy to capture elevated option value leading up to volatile events

INTERESTS

American History | Aviation | Indie Rock | Chess | Golf | *New Jersey Devils* | *Pink Floyd* | Running | *Suits*